

George Varino

George is the head of Ninety One's US institutional client group and emerging market solutions. In this role, George leads the team dedicated to business development and relationship management with US institutional investors and consultants and drives the firm's product and marketing strategy for the region. He is also responsible for the positioning and representing the firm's emerging market strategies in North America. George is based in the firm's New York office.

George joined Ninety One in 2018 from Lazard Asset Management where he was Managing Director and an Emerging Markets Debt (EMD) Portfolio Manager. He was one of three founders of the EMD effort at Lazard, responsible for the overall business. Prior to that, he was Managing Director, EMD Product Specialist at HSBC Asset Management. George has also worked at Franklin Templeton as Head of Fixed Income Product Management and at Callan Associates as Head of Fixed Income Research. He holds a BSc in Finance from Louisiana State University and an MBA in Finance from Tulane.