



## Biography

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### **Greg Jenkins, CFA®**

Head of Institutional DC  
Managing Director

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Greg Jenkins is a Managing Director and Head of Institutional Defined Contribution on the North American Institutional team. As a managing director, he and his team are responsible for new business development and relationship management with plan sponsors and consultants. In addition to his role at Invesco, Mr. Jenkins serves on committees with the Defined Contribution Institutional Investment Association, the National Association of Government Defined Contribution Administrators, Inc. and the Defined Contribution Real Estate Council. He is a frequent speaker and thought leader on relevant topics in the retirement industry.

Mr. Jenkins joined Invesco in 2010. He entered the investment management industry in 1991 and has over 20 years of experience in the defined contribution market. Most recently, he was with Morgan Stanley Investment Management, where he was responsible for institutional defined contribution relationships and consultant relations. Prior to that, he was vice president of defined contribution sales at Charles Schwab from 2001 to 2007. Before Charles Schwab, Mr. Jenkins spent nine years in sales and client relationship roles, all in the defined contribution arena, at three firms, including Financial Engines and Invesco.

Mr. Jenkins earned a BA degree in economics from the University of Colorado and an MBA from the University of Texas at Dallas. He is a Chartered Financial Analyst® (CFA) charterholder and a member of the CFA Institute. He holds the Series 3, 7, 30, 63 and 79 registrations.

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